

Sophors Academy

ECONOMICS VALUATION INVESTMENT MANAGEMENT RISK MANAGEMENT

ABOUT SOPHORS

Sophors Consulting Limited

An economic consulting and training firm focused on economies, markets and the rules that govern them.



FOUR BUSINESS AREAS

CONSULTING

Economic Consulting

Public policy advisory, regulatory impact analysis, tariff design, risk management, valuation, financial advisory and more, for regulators, institutions and corporates.

CONSULTING

Data Solutions

Automated data pipelines, validation frameworks and decision-support dashboards that turn raw information into something an institution can act on and defend.

CONSULTING

Index Services

Development, maintenance, consulting and training for indices that measure the things markets and the economy care about.

TRAINING

Sophors Academy

Participant-focused, expert-led programmes across economics, valuation, investment management and risk, with post-training support. This brochure covers the Academy.

Knowledge capital for organisational growth.



Guided by the importance of knowledge capital for organisational growth, we offer carefully curated training, organised into schools by subject-matter depth and delivered through the Sophors Academy.

Participant-focused

Programmes are shaped around the people in the room and the decisions they make.

Expert-led

Each programme is led by experts in the subject.

Content-rich

Worked examples, real data and models that participants can reuse.

Practical

Every programme is built so that participants can apply it in their own work.

Post-training support
Every programme comes with post-training support.

THE ACADEMY

Our four schools.

Training is organised into schools by subject-matter depth. Each school brings together the programmes that share a body of knowledge.



Economics

Macroeconomic analysis and forecasting, monetary and fiscal policy, regulatory economics and data analytics.



Valuation

Defensible valuation, from companies and banks to specialised and digital assets.



Investment Management

The financial system, company and credit analysis, fixed income, portfolio construction and balance-sheet management.



Risk Management

Credit, market, liquidity and operational risk, enterprise and model risk, stress testing, climate and financial crime risk.

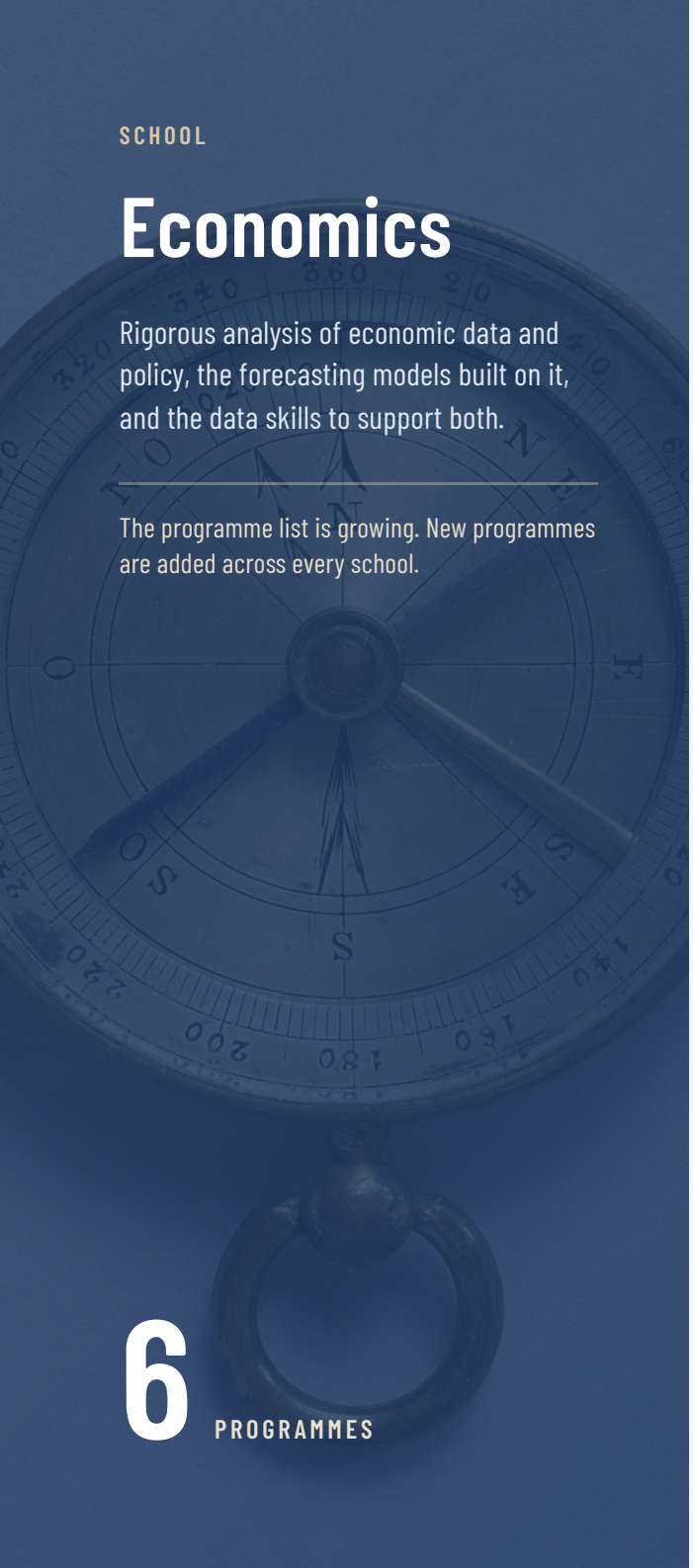
A growing programme list New programmes are added across every school. If a topic is not listed, ask us.

SCHOOL

Economics

Rigorous analysis of economic data and policy, the forecasting models built on it, and the data skills to support both.

The programme list is growing. New programmes are added across every school.



6 PROGRAMMES

PROGRAMMES

PROGRAMME

Macroeconomic Analysis

Rigorous analysis of macroeconomic data and policy transmission, moving beyond headline numbers to the underlying relationships that actually drive markets and decisions.

PROGRAMME

Macro-Econometric Forecasting

Building and interpreting forecasting models for macroeconomic variables, with a discipline for testing assumptions against real outcomes, not just fitting a curve.

PROGRAMME

Monetary Policy & Central Banking

How central banks set policy and how it reaches inflation, interest rates, the exchange rate and credit, using the Nigerian framework as the working example.

PROGRAMME

Fiscal Policy & Public Debt

Government budgets, revenue and spending, deficit financing and debt sustainability: how fiscal choices shape growth, borrowing costs and the markets that fund the state.

PROGRAMME

Regulatory Impact & Cost-Benefit Analysis

Quantifying the costs and benefits of proposed rules before they take effect, and of rules already in force, so decisions rest on evidence rather than assertion.

PROGRAMME

Data Analytics

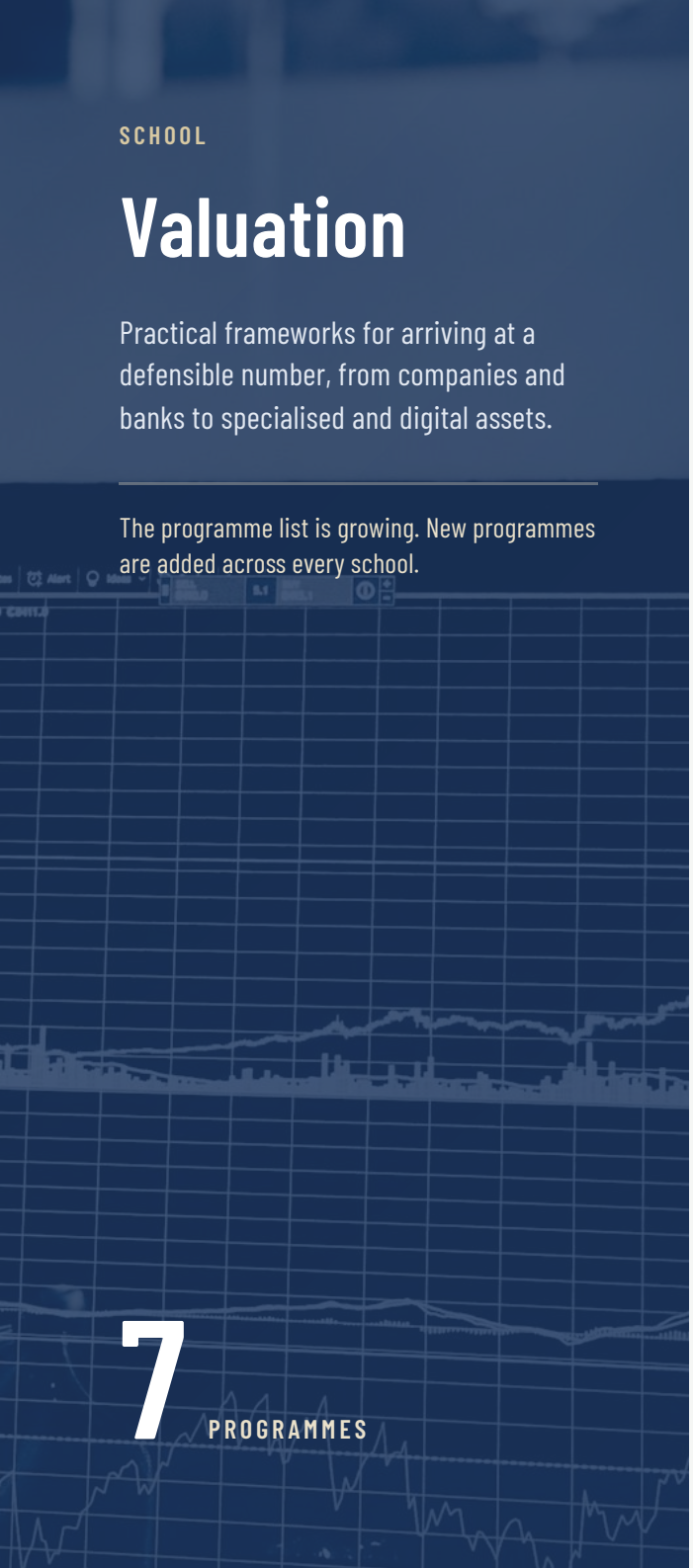
Practical data analysis skills for finance, economics and regulatory work, from cleaning real datasets to building analysis that stands up to scrutiny.

SCHOOL

Valuation

Practical frameworks for arriving at a defensible number, from companies and banks to specialised and digital assets.

The programme list is growing. New programmes are added across every school.



7 PROGRAMMES

CORE PROGRAMMES

FOUNDATION

Industry & Company Analysis

A standalone course in industry economics and company-level analysis: the analytical foundation behind sound investment, credit and strategic decisions.

CORE

Business Valuation

A standalone course in Asset, Market and Income valuation approaches: practical frameworks for arriving at a defensible number, not just a formula.

SPECIALISATIONS

SPECIALISATION

Bank Modelling & Valuation

A full bank financial model and valuation from first principles: balance sheet, income statement and capital adequacy, as regulators and investors read them.

SPECIALISATION

Oil & Gas Valuation: Upstream

Valuing upstream oil & gas assets, including reserves-based lending, production sharing contracts and field economics.

SPECIALISATION

Oil & Gas Valuation: Refining

Valuing refining and downstream assets, including crack spreads, utilisation and feedstock economics, where margin volatility determines value.

SPECIALISATION

Alternative Assets Valuation

Private equity, infrastructure funds and real assets, where illiquidity and bespoke cash flows demand a different toolkit.

SPECIALISATION

Digital & Tokenized Assets Valuation

Cryptoassets and tokenized real-world assets, applying established discipline to instruments without settled conventions.

GROWING

More programmes are being added

Ask us about a topic that is not listed.

SCHOOL

Investment Management

The financial system, company and credit analysis, fixed income and balance-sheet management for investors and institutions.

The programme list is growing. New programmes are added across every school.

6 PROGRAMMES

PROGRAMMES

FOUNDATION

Understanding the Financial System

How the financial system is built: the institutions, the markets and the infrastructure that connect savers, borrowers and regulators, and how money, credit and securities move through them.

FOUNDATION

Industry & Company Analysis

A standalone course in industry economics and company-level analysis: the analytical foundation behind sound investment, credit and strategic decisions. Also offered in the Valuation school.

PROGRAMME

Credit Analysis

Judging whether any borrower can repay, from financial statements alone: cash flow, the balance sheet and how debt is set up, covenants and the credit decision, for lenders and credit investors.

PROGRAMME

Bonds Analysis

A comprehensive course in fixed income, covering instrument pricing, yield curve analysis and trading strategies, with every concept demonstrated in practice using real trading data.

PROGRAMME

Portfolio Construction & Asset Allocation

Turning objectives and constraints into a portfolio: asset-class risk and return, diversification, strategic and tactical allocation, and monitoring against a benchmark.

PROGRAMME

Asset-Liability Management (ALM)

Managing the interaction between assets and liabilities for pension funds, insurers and banks: duration matching, liquidity planning, and stress testing a balance sheet against its obligations.

SCHOOL

Risk Management

How institutions identify, measure and manage the risks they carry, from individual risk types to the enterprise-wide framework that brings them together.

The programme list is growing. New programmes are added across every school.

9 PROGRAMMES

CORE RISK DISCIPLINES

PROGRAMME

Credit Risk Management

Borrower analysis and internal ratings, expected credit loss under IFRS 9, concentration limits and portfolio monitoring.

PROGRAMME

Market Risk Management

Interest rate, exchange rate and price risk: sensitivities, Value-at-Risk, stress testing and limit frameworks.

PROGRAMME

Liquidity Risk Management

Cash-flow gap analysis, liquidity buffers, regulatory ratios and contingency funding plans tested against stress.

FRAMEWORKS AND SPECIALIST RISKS

PROGRAMME

Operational Resilience

Important business services, impact tolerances, dependencies on people, technology and third parties, and scenario testing.

PROGRAMME

Enterprise Risk Management (ERM)

Risk appetite, governance and the three lines model, risk aggregation, and reporting a board can act on.

PROGRAMME

Model Risk Management

Model inventory and tiering, independent validation, performance monitoring and the controls around model use.

PROGRAMME

Stress Testing & Capital Planning (ICAAP)

Stress scenarios carried through to earnings, capital and liquidity, and used in the ICAAP and the capital plan.

PROGRAMME

Climate & Sustainability Risk

How physical and transition risks reach a balance sheet, and how to measure, stress test, manage and disclose them.

PROGRAMME

Financial Crime & Compliance Risk (AML/CFT)

Money laundering, terrorist financing and sanctions risk: risk assessment, due diligence, monitoring and reporting.



DELIVERY

Training we have delivered

Programmes facilitated for institutions across the electricity and financial sectors.

PROGRAMMES FACILITATED

- Macroeconomic Analysis
- Macro-Econometric Forecasting
- Business Valuation
- Fixed Income Analysis
- Bond Market Trading Strategies
- Financial Modelling
- Company and Industry Analysis
- Research Report Writing
- Basic Economics
- Financial Markets
- Business Acumen & Financial Intelligence

CONTRACT TRAINING

Nigerian Electricity Regulatory Commission (NERC)

- Big Data Analytics
- Data Governance
- Electricity Infrastructure Planning and Financing
- Power Purchase Agreements
- Carbon Market and Renewable Energy
- Legal and Regulatory Drafting, Legal Review and Cross-border Harmonisation
- Licensing Frameworks, Enforcement and Dispute Resolution
- Compliance, Market Surveillance, Risk Mitigation and Stakeholder Governance

CORPORATE FINANCE

Training for a power generating company

DELIVERED IN A PERSONAL CAPACITY BY OUR LEAD FACILITATOR

- Fundamental Analysis in Securities Valuation, for the Chartered Institute of Stockbrokers
- Industry and Company Analysis, open public training
- Business Valuation, in-company training for a pension fund administrator
- Business Valuation, public training
- Financial Modelling, public training
- Financial Modelling, in-company training for a wealth management company
- Mortgage Backed Securities, for the Mortgage Banks Association of Nigeria (MBAN)

OUR CLIENTS

Our clients.

Firms across capital markets and the power sector.



Investment One Financial Services



ARM Securities



Cordros Capital, Cordros Asset Management and Cordros Securities



Meristem Securities

Geregu Power Plc

FOR INSTITUTIONS

Training built around your institution.

Alongside the programmes in this brochure, we build bespoke training tailored to specific institutional needs. As our capability keeps expanding, we are equipped to accommodate a diverse range of training requests.

Every programme is participant-focused, expert-led, content-rich and practical, with post-training support.

Looking to train a team?

WRITE TO US
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